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Tunstall Healthcare, a Global digital health solutions provider, strengthens its position in the German Home care / Telecare market

UK based, leading global provider of software solutions, services and technology for the telecare and telehealth markets, Tunstall Healthcare, has expanded its German presence and service offering with the acquisition of BeWo Unternehmensgruppe (BeWo) for an undisclosed fee.

Following the rapid acceleration in the adoption of smart technology and digital health solutions worldwide, the acquisition sees Tunstall together with BeWo deliver its first home emergency call centre in Germany to support vulnerable people at home. The centre will combine the technical possibilities of telehealth and the smart home via a uniform central platform.

The revolutionary service will be made possible with Tunstall Cognitive Care®, a market leading innovation that will use advanced AI in combination with technology in the home to detect whether someone's health could be about to deteriorate, spot a potentially undiagnosed condition, or resolve an immediate social care need.

The acquisition will also mark a shift in the current social care operations in Germany, with emphasis on a solution focussed platform that hospitals and care homes can also access. The platform will also include outpatient monitoring and will alleviate pressures on time-poor staff.

Peter Nicklin, Chairman of the Board of Tunstall Integrated Healthcare, commented: "We are pleased to have found a strong partner in the BeWo Group. We're looking forward to

working with Matthias Sandrock and the team to combine our strengths and support the further digitisation of health and care services across Germany”.

“Our innovative approach will offer professionals and service users an opportunity to explore new ways of delivering and receiving enhanced health and social care services at home, therefore increasing health and wellbeing, and the efficacy of the care services available.”

The acquisition marks the emergence of a pioneering platform in Germany to develop more proactive and predictive services across health and social care. Services will have the potential for increased cost savings, a reduction in pressure on health and social care services, and an opportunity for more people to live safely and independently at home for longer.

Matthias Sandrock, CEO of the BeWo Group of Companies, said: "We are delighted to now be part of the Tunstall Group. Tunstall is an innovative partner with whom we have been working successfully for many years. We have long been convinced of the quality of their products and can now offer our customers and cooperation partners an even wider range of solutions from the areas of telehealth and smart home solutions."

BeWo is a provider of call centre services, social alarm and device technology and management in Germany, alongside innovative concepts for the group living sector and different options for mobile protection via mobile alarm solutions. The acquisition supports Tunstall’s strategic, global expansion in digital solutions and services.

Tunstall integrates smart technology with high quality monitoring and support services to give individuals increased independence, improved quality of life and wider choice in their care options. Tunstall designs, manufactures and sells monitoring units, sensors and software in six key regions; UK and Ireland, the Nordics, Spain, France and Benelux, DACHME and Australasia that enable the elderly, frail or the chronically ill to continue to live independently and to reduce social care and hospital visits or medical attention.

Kristoffer Axelsson, Chief Commercial Officer at Tunstall Healthcare, added: “Innovating the care available to vulnerable people across the globe is a crucial aspect of what we do

at Tunstall. We're always looking to partner with companies which have a similar ethos to us and BeWo certainly stood out for this reason. Having the opportunity to deliver a first-of-its-kind service to the people of Germany is extremely exciting and we're really looking forward to seeing the positive impact that this will have on service users across the country."

Tunstall is a pioneer in the global technology space within the health and social care sectors. The company was the first organisation to use technology to enable older people to summon help in an emergency, and to transmit alarm calls over the public telephone network. The business also pioneered the introduction of telecare and telehealth in the 2000's which created the technology enabled care market as it is today.

Tunstall currently operates across 19 countries and supports more than five million people, including those living with dementia, learning disabilities, physical disabilities and long-term health conditions.

For more information, please visit www.tunstall.co.uk

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Notes to Editors:

About the BeWo Group of Companies

The BeWo group of companies is an association of the companies BeWo-Begleitet Wohnen GmbH, HausNotruf Service gGmbH, ServiceCall AG and BeST Service & Technologie GmbH.

Together, customers and cooperation partners are offered a comprehensive network of services, products and advice.

The group of companies is represented nationwide in the areas of call centre services, social alarm as well as device technology and management.

The two locations in Vellmar and Bremen have fully redundant systems that enable the highest possible accessibility and security for customers.

Especially in the field of innovative and individual development of concepts in the areas of telecare, home emergency call, service living and telephony services, the BeWo group of companies is a valued partner.

Tunstall Healthcare

Tunstall has been at the forefront of technology innovation for the health, housing and social care markets for over 65 years. Its pioneering software, hardware and services enable new delivery models which can transform services across the care continuum, and empower people to live independently and with an improved quality of life.

Tunstall works with social care providers, healthcare services, housing and retirement living providers and charities in 19 countries, improving the lives of more than five million people, including those living with dementia, learning disabilities, physical disabilities and long-term health conditions.

Tunstall's innovation-led, person-centred Connected Care and Health solutions connect people and integrate services, enabling early intervention to avoid or mitigate adverse events, and improve outcomes. As technology advances, we have the capability to not just react to events, but to predict and even prevent them, using data-driven insights. The Tunstall Cognitive Care® approach can help to create intelligent, personalised care programmes and effectively allocate resources, making sure those in need have the right levels of support and reassurance.

tunstall.co.uk